



*Want to bid for larger contracts but need a partner?  
Interested in collaborative bidding?  
Want to form a consortium but not sure where to start?*

**Start here: Tender Together - InterTradeIreland Consortia Seminars**

These half day seminars examine the trend towards centralised buying and larger contracts in the public sector which can make it more difficult for smaller companies to win new business. Working in collaboration offers an opportunity to combine resources and increase capacity.

If your organisation has tendering experience and success and is looking to increase its market through joint collaborative bids, you should attend one of these free InterTradeIreland Consortia Seminars:

There are 3 seminars:

- Tuesday 29th July - The CityWest Hotel, Dublin
- Tuesday 30th September - The Radisson Blu Hotel, Belfast
- Tuesday 4th November - The Maldron Hotel, Dublin Airport

At the seminar you will learn about:

- Forming a consortium as part of your bid strategy
- Types of collaboration
- How to use a teaming agreement
- and more!

Our newly appointed Consortia/Joint Venture Facilitator will also be on hand to offer advice.

To find out more or to register\* for a seminar [click here](#).

\* Please note places are limited so only one person per company can register.